



# Sales Quote

**INDUSTRIAL BUSINESS INTL CORP**

1580 Sawgrass Corporate Parkway  
 Suite 130, Sunrise, FL 33323  
 Tel: 954-302-3187, 315-4781  
 Fax: 954-838-7746  
 E-mail: [ibicorp@intech-ie.com](mailto:ibicorp@intech-ie.com)  
 Tax Certificate No. 16-8012998465-1

**Quote #** IBI-2026-0012  
**Date:** Jan 28<sup>th</sup>, 2026  
**Customer ID** PETROPIAR CHEVRON

<b>Bill To:</b>
<b>INNOVATECH SUPPLY C.A.</b> Av. Principal de Lecheria, Centro Empresarial Lecheria, Piso 5, Oficina 501, Edo Anzoategui Venezuela Tlf: +58-281-285.04.83 Attn: Jose Triana <a href="mailto:Jose.triana@innovatechsupply.com">Jose.triana@innovatechsupply.com</a>

<b>Ship To:</b>
Material will be delivered to PetroPiar Warehouse at Jose Complex or our offices at CCMT Lecherias, Edo Anzoategui

Your #	Our #	Sales Rep	Incoterms - DDP	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0012 / PL	L. Zuniga	PetroPiar Warehouse	BWPPD	Prepayment	30 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	2	Eqp	<b>KNICK PH Systems for WWTP Area 65</b> <b>Each System includes:</b> <ul style="list-style-type: none"> <li>- 1 KNICK Controller/Display STRATOS Pro, for Zone 1, Class 1, Div1, Temperature Class T6, HART Communication, Analog output, LCD Colored Display, Keypad, Automatic sensor recognition, Loogbook of 100 events with time, PN A201X-MSPH0</li> <li>- 1 KNICK Ph Sensor, Memosens Series, Length 125 mm, PN SE559X/1-NMSN</li> <li>- 1 KNICK Memosens Cable, EX Area, 20 Mts, PN CA/MS-020XAA</li> <li>- 1 Immersion Fitting ARD 230, SS316, 2000 mm length, with Flange, PN ARD230/312522</li> <li>- 1 Pipe Mount Kit, PN ZU0544</li> <li>- 1 Protective Hood PN ZU0548</li> <li>- 1 Set of Ph Standards (4,7,9), expected life 12 months, PN CS-PSET479</li> <li>- Inspection Certificate 3.1, Logbook</li> <li>- <b>Tags:</b>  <b>65-AIT-058 / 65-AE-058</b>  <b>65-AIT-065 / 65-AE-065</b> </li> </ul>	10,450.00	20,900.00
2	2	Eqp	<b>KNICK Dissolved Oxygen H Systems for WWTP Area 65</b> <b>Each System includes:</b> <ul style="list-style-type: none"> <li>- 1 KNICK Controller/Display STRATOS Pro, for Zone 1, Class 1, Div1, Temperature Class T6, HART Communication, Analog output, LCD Colored Display, Keypad, Automatic sensor recognition, Loogbook of 100 events with time, PN A201X-MSOXY-O</li> </ul>	17,650.00	35,300.00



			<ul style="list-style-type: none"> <li>- 1 KNICK Oxygen Sensor, Memosens Series, Length 125 mm, PN SE706X/1-NMSN</li> <li>- 1 KNICK Memosens Cable, EX Area, 20 Mts, PN CA/MS-020XAA</li> <li>- 1 Immersion Fitting ARD 230, SS316, 2000 mm length, with Flange, PN ARD230/312522</li> <li>- 1 Pipe Mount Kit, PN ZU0274</li> <li>- 1 Protective Hood PN ZU0737</li> <li>- Inspection Certificate 3.1, Logbook</li> <li>- Tags:</li> </ul> <p><b>65-AIT-060 / 65-AE-060</b>  <b>65-AIT-067 / 65-AE-067</b></p>		
3	1	Set	<p><b>Recommended Spare Parts and Portable Calibration System</b></p> <ul style="list-style-type: none"> <li>- 1 KNICK Ph Sensor, Memosens Series, Length 125 mm, PN SE559X/1-NMSN @ US\$ 400.00 ea</li> <li>- 1 KNICK Oxygen Sensor, Memosens Series, Length 125 mm, PN SE706X/1-NMSN @ US\$ 4,560.000 ea</li> <li>- 1 KNICK Portable Unit 904X for Hazardous Areas, PN 904XMULTI, with Cable with Memosens connector x 1.50 mts, Field case , One Memosend PH SE559X, 1 Memosens DO SE706 @ 9,415.00 ea</li> <li>- 1 Ph Standards 4,7,9, PN CS-PSET479 @ US\$ 75.00 ea</li> </ul>	14,450.00	14,450.00
			<b>SUBTOTAL EQUIPMENT &amp; SPARE PARTS</b>		70,650.00
			<b>SPECIAL DISCOUNT 10%</b>		(7,065.00)
			<b>TOTAL EQUIPMENT &amp; SPARE PARTS</b>		<b>63,585.00</b>
			<p><b>Delivery Time</b>          Items 1,2,3: 5 – 7 wks after receiving your PO and payment</p> <p>Item 4: Must be scheduled in advance (see Service Notes)          Equipment must be installed on site before technician arrival</p> <p><b>Payment terms</b>          100% Prepayment with Order</p> <p><b>Volume &amp; Weight</b>          To be notified</p> <p><b>Warranty</b></p> <ul style="list-style-type: none"> <li>- Stratos Unit: 3 years and the unit is very robust with lifetime &gt; 10 years (all electronics are potted/resin filled)</li> <li>- Sensors: 90 days for electronics</li> </ul>		
			<b>Service Notes:</b>		



		<ol style="list-style-type: none"><li>1. The dates of service will be fix and scheduled with at least four (4) weeks in advance of acceptance of installation by customer.</li><li>2. Personnel of affiliated company in Venezuela, SERVITECH ORIENTE will do local support on these services.</li><li>3. Partial Invoicing will be done with successful comply of milestones described on payment terms. In case of any advance payments it will be deducted accordingly on each Invoice.</li><li>4. PETROPIAR must supply all support on site including services of electricity and air (if required) to Working Teams at Refineries and Control Room. A list of necessities regarding power supply, air &amp; water will be supplied at time of order reception and programming Job</li><li>5. Security induction procedures for allowing personnel to access the Plant will be done during working hours of service</li><li>6. Our personnel should be allowed to use bathroom and food area under PETROPIAR's conditions.</li><li>7. If Installation is halt or delayed because major force or Internal PETROPIAR's Situations, partial invoices regarding labor and expenses will be done for paying at status of job at that moment. Also a standby charge @ US\$ 1,450.00 per day will be generated until work could be reinitiated when PETROPIAR will authorize these activities again and the conditions of site will allow to continue them safely and efficiently</li><li>8. A complete Report of final working hours, extra hours, standby days, extra flat rate expenses day, etc., will be issued at the end of the Job done. This Report must be signed by customer for supporting any Labor difference between original estimates and final Job done</li><li>9. Any Tax discount or charge which must be paid for our Intl services in your country will be PETROPIAR's responsibility and will by charged it on Final Invoice.</li><li>10. Any special safety equipment and/or accessory must be supplied by PETROPIAR at site for all personnel involved.</li><li>11. PETROPIAR is responsible to have a record of working hours inside their installations of this technical personnel</li><li>12. All above conditions must be part of final Purchase Order and/or contract</li></ol>		
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Suite 130, Sunrise, FL 33323  
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**Cc: Williams Brito – InTech Pto La Cruz**

**PLEASE TRANSFER TO OUR  
ACCOUNT AT:**

TRUIST Bank  
450 North Pine Island  
Plantation, FL 33324  
Account #: 0140953040  
ABA# 053-101-121  
Routing/Transit Number: 2631-9138-7  
Swift Code: BRBTUS33

**THANK YOU FOR YOUR BUSINESS**

<b>Subtotal</b>	<i>US \$</i>	63,585.00
<b>Freight</b>	<i>US \$</i>	Included
<b>Insurance</b>	<i>US \$</i>	Included
<b>Docs.</b>	<i>US \$</i>	Included
<b>TOTAL</b>	<i>US \$</i>	<b>63,585.00</b>