



# Sales Quote

**INDUSTRIAL BUSINESS INTL CORP**

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 Tax Certificate No. 16-8012998465-1

**Quote #** IBI-2026-0034  
**Date:** Mar 09<sup>th</sup>, 2026  
**Customer ID** Cathequim

<b>Bill To:</b>
<b>CATHEQUIM, C.A</b> <b>RIF: J-29847205-7</b> Dirección: Av. Sorte, hombrillo norte, Local Galpón Cathequim S/N Zona Industrial de Chivacoa. Telf.: 0414-5035661 Attn: Ing. Christian Rodríguez E-mail: gerenciaid@cathequim.com

<b>Ship To:</b>
El material se enviará al almacén/broker del cliente en Chivacoa, Edo. Yaracuy

Your #	Our #	Sales Rep	Incoterms - DDP	SHIP VIA	Terms	Validity
Budgetary	IBI-2024-0070 IBI-2026-0034/PL	N. Carricatti	Chivacoa, YAR	Pick up	Ver abajo	30 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
<b>BASIC KJEL SYSTEM</b>					
1	1	Set	<b>BasicKjel with Devarda splash protector, aspiration, I-300 Pro and chiller 220-240 V ± 10%, 50/60 Hz., BUCHI PN 11K36521231</b>  The distillation unit BasicKjel allows a simple and quantitative steam distillation of various nitrogen containing analytes.  Pumps: NaOH-resistant and H2O dosing pumps Peristaltic pump: sample aspiration AutoDist function: yes Display: 7.0" touch display with a control wheel Interface: I-300 Pro Splash protector: Devarda Cooling water supply: Recirculating Chiller F-314, 230 V	\$30.238,00	\$30.238,00
2	1	Pc	<b>SpeedDigester K-436 300 mL with condensate trap 220-240 V ± 10%, 50/60 Hz., BUCHI PN 1154362200</b>  IR-digestion system for twelve 300 mL sample tubes with two tight suction modules with condensate trap and adjustable heating level from 70°C to 580°C. Robust design with metal components made from acid-resistant stainless steel.  Complete and ready to use, supplied with 2 suction modules with condensate trap 12 sample tubes (300 mL), 2 racks for 6 sample tubes.  For exhaust and neutralization of the acid fumes generated during digestion the use of a Scrubber K-415 is recommended.	\$18.100,00	\$18.100,00



3	1	Pc	<p><b>Scrubber K-415 DuoScrub 230 V ± 10%, 50/60Hz, BUCHI PN 114152320</b></p> <p>The K-415 DuoScrub is a two-step gas scrubbing instrument with a powerful pump and neutralization and adsorption steps.</p> <p>2. Stage: neutralization of the fumes          3. Stage: adsorption of inorganic/organic substances          Suction power: adjustable</p> <p><b>Note:</b>  <b>SPECIAL PROMOTION UP TO MAY, 2026 – 100 % FREE</b></p>	\$11.709,00 \$0,00	\$11.709,00 \$0,00
			<b>MULTI KJEL SYSTEM</b>		
4	1	Set	<p><b>MultiKjel with Devarda splash protector, titration setup and chiller 220-240 V ± 10%, 50/60 Hz., BUCHI PN 11K36531131</b></p> <p>The distillation unit MultiKjel allows an automatic and quantitative steam distillation of various nitrogen containing analytes.</p> <p>Pumps: NaOH-resistant, H2O and boric acid dosing pumps          Peristaltic pump: aspiration of sample and receiving vessel          AutoDist function: yes          Display: 7.0" color touch display with a control wheel          Interface: I-300 Pro          Splash protector: Devarda          Titration setup: yes          Cooling water supply: Chiller F-314, 230 V</p>	\$39.565,00	\$39.565,00
5	1	Pc	<p><b>SpeedDigester K-439 300 mL with condensate trap 220-240 V ± 10%, 50/60 Hz., BUCHI PN 1154392200</b></p> <p>Programmable IR-digestion system for twelve 300 mL sample tubes with two tight suction modules with condensate trap and adjustable heating level from 70°C to 580°C. The software allows to enter exact temperature values and digestion time. Robust design with metal components made from acid-resistant stainless steel.</p> <p>Specifications          Graphical display: yes          Method storage: 50 methods, including 20 predefined          Complete and ready to use, supplied with          2 suction modules with condensate trap          12 sample tubes (300 mL),          2 racks for 6 sample tubes.</p> <p>For exhaust and neutralization of the acid fumes generated during digestion the use of a Scrubber K-415 is recommended.</p>	\$20.854,00	\$20.854,00
6	1	Pc	<p><b>Scrubber K-415 TripleScrub 230 V ± 10%, 50/60Hz, BUCHI PN 114152330</b></p> <p>The K-415 TripleScrub is a three-step gas scrubbing instrument with a powerful pump and condensation, neutralization and adsorption steps.</p> <p>1. Stage: precondensation          2. Stage: neutralization of the acidic condensate</p>	\$13.944,00 \$0,00	\$13.944,00 \$0,00



		<p>3. Stage: adsorption of organic/inorganic substances          Suction power: adjustable</p> <p>The K-415 can be controlled via a digester.</p> <p><b>Note:</b>  <b>SPECIAL PROMOTION UP TO MAY, 2026 – 100 % FREE</b></p>		
		<p><b>Delivery Time</b>          Luego de recibir orden de compra y pago,          Items: 6-9 semanas aprox.</p> <p>El tiempo de entrega de los elementos ofertados queda sujeto a cambios generados por eventos fuera de manejo de la compañía como:</p> <ol style="list-style-type: none"> <li>1. Fenómenos climáticos que no permitan el transporte de materia prima a la fábrica, transporte local en el extranjero del material manufacturado y/o transporte internacional del producto.</li> <li>2. Normal funcionamiento de aduana Venezolana y/o extranjeras.</li> <li>3. Alteración del orden público en el país de origen, país en tránsito y/o país final.</li> <li>4. Actos delictivos y/o terroristas.</li> <li>5. Cualquier otro evento considerado de fuerza mayor.</li> </ol> <p><b>Payment terms</b>          100 % con orden de compra</p> <p><b>Volume &amp; Weight</b>          Peso 96-102+30+13 kg y volumen por notificar</p>		

**PLEASE TRANSFER TO OUR ACCOUNT AT:**  
 Branch Banking & Trust Co.  
 450 North Pine Island  
 Plantation, FL 33324  
 Account #: 0140953040  
 ABA# 053-101-121  
 Routing/Transit Number: 2631-9138-7  
 Swift Code: BRBTUS33



**THANK YOU FOR YOUR BUSINESS**

<b>Subtotal</b>	US \$	TBD
<b>Freight</b>	US \$	Included
<b>Insurance</b>	US \$	Included
<b>Docs.</b>	US \$	Included
<b>TOTAL</b>	US \$	<b>TBD</b>