



# Sales Quote

**INDUSTRIAL BUSINESS INTL CORP**

1580 Sawgrass Corporate Parkway  
 Suite 130, Sunrise, FL 33323  
 Tel: 954-302-3187, 315-4781  
 Fax: 954-838-7746  
 E-mail: ibicorp@intech-ie.com  
 Tax Certificate No. 16-8012998465-1

**Quote #** IBI-2026-0041  
**Date:** Mar 20<sup>th</sup>, 2026  
**Customer ID** Pepsi Cola VEN

<b>Bill To:</b>
<b>Pepsi-Cola Venezuela C.A.</b> <b>RIF: J-30137013-9</b> Av 4ta Transversal Con 2da Ave Edif Centro Empresarial Polar Piso 1 Of Principal Urb Los Cortijo Urb Los Cortijo Zona Postal 1071 Telf: 0416-6303892 Attn: Anais Castellanos Correo: anais.castellanos@empresas-polar.com

<b>Ship To:</b>
El material se enviará al almacén/broker del cliente en Aeropuerto Maiquetia - Venezuela

Your #	Our #	Sales Rep	Incoterms - CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0001	N. Carricatti	Maiquetia Airport, VEN	Pick up	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1A	1	Pc	<b>ABBEMAT 3201 AUTOMATIC REFRACTOMETER, ANTON PAAR PN 69328616</b>	\$11.638,00	\$11.638,00
1B	1	Pc	<b>ABBEMAT 5201 AUTOMATIC REFRACTOMETER, ANTON PAAR PN 69328616</b>	\$13.923,00	\$13.923,00
			<p><b>Delivery Time</b>            7-10 weeks after receipt of order and payment (subject to changes)</p> <p>The delivery time of the items offered is subject to changes generated by events outside the company's control, such as:</p> <ol style="list-style-type: none"> <li>1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product.</li> <li>2. Normal functioning of Venezuelan and/or foreign customs.</li> <li>3. Disruption of public order in the country of origin, country of transit and/or final country.</li> <li>4. Criminal and/or terrorist acts.</li> <li>5. Any other event considered major force.</li> </ol> <p><b>Payment terms</b>            100% with purchase order</p> <p><b>Volume &amp; Weight</b>            Weight / Volume to be advised</p>		



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**PLEASE TRANSFER TO OUR  
ACCOUNT AT:**  
Branch Banking & Trust Co.  
450 North Pine Island  
Plantation, FL 33324  
Account #: 0140953040  
ABA# 053-101-121  
Routing/Transit Number: 2631-9138-7  
Swift Code: BRBTUS33

**THANK YOU FOR YOUR BUSINESS**

<b>Subtotal</b>	<i>US \$</i>	<b>TBD</b>
<b>Freight</b>	<i>US \$</i>	<b>1,200.00</b>
<b>Insurance</b>	<i>US \$</i>	<b>Included</b>
<b>Docs.</b>	<i>US \$</i>	<b>Included</b>
<b>TOTAL</b>	<i>US \$</i>	<b>TBD</b>