



# Sales Quote

## INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway  
Suite 130, Sunrise, FL 33323  
Tel: 954-302-3187, 315-4781  
Fax: 954-838-7746  
E-mail: [ibicorp@intech-ie.com](mailto:ibicorp@intech-ie.com)  
Tax Certificate No. 16-8012998465-1

Quote #

**IBI-2026-0047**

Date:

April 20<sup>th</sup>, 2023

Customer ID

**PETROPIAR**

Vendor #

### Bill To:

#### RENSER ORIENTE C.A.

Av. Jose Antonio Anzoategui, Conjunto Industrial  
Don Juan, Galpon S/N, frente a Cable Acero ,  
Barcelona, Edo Anzoategui, Venezuela  
Att; Alberto Torres – Gerencia Ventas  
Tel: +58- 414- 364.3240  
E-mail: [albertotorres@renserorientec.com.ve](mailto:albertotorres@renserorientec.com.ve)

### Ship To:

Customer's broker in Miami, FL or Houston, TX  
to be advised

| Your #    | Our #             | Sales Rep             | CPT                         | SHIP VIA | Terms     | Validity |
|-----------|-------------------|-----------------------|-----------------------------|----------|-----------|----------|
| Budgetary | IBI-2026-0047/ PL | L. Zuñiga<br>G. Novoa | Miami, FL or<br>Houston, TX | BWHPD    | See below | 60 days  |

| Item                                          | Qty | Units | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Unit Pr (US\$) | Total (US\$) |
|-----------------------------------------------|-----|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|
| <b>TRANSMISORES FIJOS PUNTUALES Y DE AREA</b> |     |       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                |              |
| 1                                             | 21  | Eqp   | <b>Transmisor Universal de Gas Fijo. Marca TELEDYNE - OLDHAM. iTrans2</b><br><b>Gases Toxicos, Dioxido de Azufre (H2S)</b><br><b>Modelo ITRANS2-1412000.</b> <ul style="list-style-type: none"> <li>Capacidad para 1 o 2 sensores.</li> <li><b>Sensor Difusion Electroquimico.</b></li> <li><b>Rango: 0 – 500 ppm (H2), incrementos 1 ppm</b></li> <li>Case en aluminio, NEMA 7X, IP66. Explosion-Proof. Pantalla LED, de canal doble, (4 dígitos, 7 segmentos) muestra de uno o dos gases.</li> <li><b>Salida Digital HART</b></li> <li>Alimentación: 12 – 28 VCC. Salida 4-20 mA,</li> <li>No relays on board with HART Module</li> <li>Calibracion No Intrusiva</li> <li>Temperatura de operación: -20 a 50 °C. (-4° F a +122° F).</li> <li>Aprobación: NRTL/c y CSA: Clase I, Div. 1, 2, Grupos B, C, D; Aex d IIB + H2. ATEX: Ex d IIB + H2 T5 (Específicas del sensor). IEC: Ex d IIB + H2 T5 (Específicas del sensor).</li> <li>SAP No. 1070953</li> </ul> | 2,440.00       | 51,240.00    |
| 2                                             | 1   | Eqp   | <b>Transmisor Infrarrojo TELEDYNE- SIMTRONICS</b><br><b>Medicion de Metano (CH4)</b><br><b>Modelo GD10-P00-17DG-0XH-00</b> <ul style="list-style-type: none"> <li><b>Range 0-100% LEL Methane (CH4) – 5% Vol</b></li> <li><b>IR-absorption, dual wavelength, dual path</b></li> <li>Solid state IR source (15 yrs warranty patented)</li> <li>Enclosure ATEX, IECEx, IP66/IP67</li> <li>Output 4-20, <b>HART</b> Protocol (Config 2873)</li> <li>5 years Warranty</li> <li>Response time T90&lt;1.5 sec</li> <li>SIL 2 certified</li> <li>Early dirty optics warning</li> <li>Includes standard front cover weather protection</li> </ul>                                                                                                                                                                                                                                                                                                                         | 3,335.00       | 3,335.00     |
| 3                                             | 20  | Eqp   | <b>Detector de Flama, TELEDYNE – SIMTRONICS</b><br><b>Modelo DF-TV7-XTA0-0XH00</b> <ul style="list-style-type: none"> <li><b>Tecnologia Multispectrum - 3IR</b></li> <li>Tipo de Flamas: Hidrocarburos</li> <li>Rango n-heptano: 80 mts , gasolina: 65 mts</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 4,540.00       | 90,800.00    |

|    |   |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |          |                   |
|----|---|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------|
|    |   |      | <ul style="list-style-type: none"> <li>• Campo de visión: Angulo Horizontal máximo 120°, Angulo Horizontal @ 50% 104° &lt; Angulo vertical @ 50% 82°</li> <li>• Tiempo de respuesta: Ajustable 3 a 20 sec</li> <li>• Garantía: Tres (3) años</li> <li>• Salida 4-20 ma. HART Protocol</li> <li>• Alarmas: 2x configurable Realsys max 1A / 30 VDC</li> <li>• Power Supply 24 VDC (range 18-28 VDC)</li> <li>• Operation temp: -40°C to +65°C</li> <li>• Humidity 99% RH</li> <li>• IP66, RFI/EMI EN50130-4</li> <li>• Explosion Proof Housing, 316L SS</li> <li>• Includes swivel bracket SS316 AS048-X</li> </ul> |          |                   |
|    |   |      | <b>Signaling Accessories</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          |                   |
| 4  | 6 | Pzas | <b>Luces Estobroscopicas ExProof, TELEDYNE – Color Amber</b><br><b>Modelo XB25, PN B104601</b><br>Xenon Beacon Amber, 24 VDC 1.1 amps<br>Includes Lens Guard PN B103848                                                                                                                                                                                                                                                                                                                                                                                                                                            | 1,750.00 | 10,500.00         |
| 5  | 3 | Pzas | <b>Luces Estobroscopicas ExProof, TELEDYNE – Color Rojo</b><br><b>Modelo XB25, PN B103257</b><br>Xenon Beacon Red, 24 VDC 1.1 amps<br>Includes Lens Guard PN B103848                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,750.00 | 5,250.00          |
| 6  | 3 | Pzas | <b>Luces Estobroscopicas ExProof, TELEDYNE – Color Azul</b><br><b>Modelo XB25, PN B104824</b><br>Xenon Beacon Blue, 24 VDC 1.1 amps<br>Includes Lens Guard PN B103848                                                                                                                                                                                                                                                                                                                                                                                                                                              | 1,750.00 | 5,250.00          |
| 7  | 4 | Pzas | <b>Altavoz / Bocina TELEDYNE , Multitono, Color Rojo</b><br><b>Modelo DB3, PN B104823</b><br>24 VDC, 115 dB, 380 mA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1,295.00 | 5,180.00          |
| 8  | 4 | Pzas | <b>Break Glass Call Point TELEDYNE</b><br><b>Model BG2E, PN B102797</b><br>Break Glass CALL POINT , Red Painted,<br>Normally OPEN, Rs=1.5k, Rfdl=3.3k                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 550.00   | 2,200.00          |
|    |   |      | <b>SUB-TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |          | <b>173,755.00</b> |
|    |   |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |          |                   |
|    |   |      | <b>Commissioning and Calibration Accessories - Suggested</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          |                   |
| 9  | 5 | Pcs  | Certified Calibration Gas TELEDYNE Zero Air, 103 Lts Cylinder, with Certificate PN 942-001123-000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 220.00   | 1,100.00          |
| 10 | 5 | Pcs  | Certified Calibration Gas TELEDYNE Hydrogen Sulfide (H2S) , 50 ppm in Air, 58 Lts Cylinder, with certificate PN 942-010112-05000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 300.00   | 1,500.00          |
| 11 | 4 | Pcs  | TELEDYNE Calibration CUP for iTrans2, PN 77023513                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 20.00    | 80.00             |
| 12 | 2 | Pcs  | TELEDYNE Calibration Wand Magnetic for iTrans2 (used to handle keypad without opening instrument on Explosive areas), PN 77024065                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 20.00    | 40.00             |
| 13 | 5 | Pcs  | TELEDYNE Regulators for Gas Cylinders, fixed flow rate 0.5 LPM PN 943-090005-510                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 235.00   | 1,175.00          |
| 14 | 1 | Pcs  | TELEDYNE-SIMTRONICS Calibration kit for GDP10, 50% LEL CH4 (2.5% Vol Methane) / QS Air with adjustable flowmeter 0.5 to 5 lt/min and sample flow housing. PN 499-810874 + PN CAL-K1C-17DF-9L1-00                                                                                                                                                                                                                                                                                                                                                                                                                   | 2,460.00 | 2,460.00          |
| 16 | 1 | Eqp  | Test Lamp for Multiflame DF-TV7 Flame Detector with charger (US) PN LT15                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 9,500.00 | 9,500.00          |
|    |   |      | <b>SUB-TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |          | <b>15,855.00</b>  |
|    |   |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |          |                   |



|  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |  |
|--|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|  |  | <b>Delivery Time</b><br><b>6 – 8 weeks ARO and payment</b><br><br><b>Payment Terms</b> <ul style="list-style-type: none"><li>• <b>100% with Order</b></li></ul><br><b>Volume &amp; Weight</b><br>Weight and Volume to be advised<br><br><b>Recommended shipping to Venezuela - <u>by Air Freight</u></b><br><br><b>FINAL USER: PDVSA – Planta Urdaneta, Edo. Zulia</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |  |
|  |  | <b>Notes:</b><br><br>1. Todos los Equipos (ítems 1-8), tendran sus Tags n SS, de acuerdo a las Hojas de Datos suministradas<br><br>2. La Vida estimada de los sensores Itrans2 (narices) luego de ser puestos en operacion bajo condiciones normales: <ul style="list-style-type: none"><li>• Explosividad (LEL) = 6-7 años</li><li>• H2S = 3-5 años</li><li>• Hidrogeno, Cloro = 18 meses</li></ul><br>3. Garantia de los transmisores/ sensores Itrans2 desde fecha del despacho: <ul style="list-style-type: none"><li>• 2 años para la electrónica (transmisores)</li><li>• 3 años para sensores Infrarrojos (CO2 y LEL)</li><li>• 2 años para sensores catalicos (LEL) y electroquímicos CO y H2S</li><li>• 18 meses para sensores O2</li><li>• 12 Meses para todos los otros sensores</li></ul><br>4. Los sensores Cataliticos de los equipos ITRANS2 pueden ser calibrados en fabrica o en sitio, para sus rangos LEL en Pentano o en Metano<br><br>5. Los sensores Infrarrojos GDP10 pueden ser configurados para medir gases combustibles en explosividad (0-100% LEL) o en Concentracion (0-100% Volumen). Se utilizan en áreas criticas con alta humedad (Muelles, offshore) o cuando se requiera monitorear volumen por arriba del 10% de gas<br><br><b>Cci: G. Novoa - Novoa Services</b> |  |  |

**PLEASE TRANSFER TO OUR****ACCOUNT AT:**

TRUIST BANK.

450 North Pine Island

Plantation, FL 33324

Account #: 0140953040

ABA# 053-101-121

Routing/Transit Number: 2631-9138-7

Swift Code: BRBTUS33

|                  |              |                   |
|------------------|--------------|-------------------|
| <b>Subtotal</b>  | <b>US \$</b> | 189,610.00        |
| <b>Freight</b>   | <b>US \$</b> | 1,500.00          |
| <b>Insurance</b> | <b>US \$</b> | -                 |
| <b>Docs.</b>     | <b>US \$</b> | -                 |
| <b>TOTAL</b>     | <b>US \$</b> | <b>191,110.00</b> |

**THANK YOU FOR YOUR BUSINESS**