



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote #

IBI-2026-0061

Date:

Mar 09th, 2026

Customer ID

INDELMA

Bill To:

INDUSTRIAS DEL MAIZ C.A.
RIF: J-000195625
Av. La Estancia Edif General De Seguros
Piso 8 Of Na Urb Chuao Caracas (Chacao)
Miranda Zona Postal 1070
Telf: 0244-6632320
Attn: Erika Alavarez
Correo: ealvarez@alfonzorivas.com

Ship To:

El material se enviará al almacén/broker del cliente en Maiquetia Airport

Your #	Our #	Sales Rep	Incoterms - CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0034	N. Carricatti	Maiquetia Airport	Pick up	Ver abajo	30 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
BASIC KJEL SYSTEM					
1	1	Set	BasicKjel with Devarda splash protector, aspiration, I-300 Pro and chiller 220-240 V $\pm$ 10%, 50/60 Hz., BUCHI PN 11K36521231 The distillation unit BasicKjel allows a simple and quantitative steam distillation of various nitrogen containing analytes. Pumps: NaOH-resistant and H2O dosing pumps Peristaltic pump: sample aspiration AutoDist function: yes Display: 7.0" touch display with a control wheel Interface: I-300 Pro Splash protector: Devarda Cooling water supply: Recirculating Chiller F-314, 230 V	\$25.932,00	\$25.932,00
2	1	Pc	SpeedDigester K-436 300 mL with condensate trap 220-240 V $\pm$ 10%, 50/60 Hz., BUCHI PN 1154362200 IR-digestion system for twelve 300 mL sample tubes with two tight suction modules with condensate trap and adjustable heating level from 70°C to 580°C. Robust design with metal components made from acid-resistant stainless steel. Complete and ready to use, supplied with 2 suction modules with condensate trap 12 sample tubes (300 mL), 2 racks for 6 sample tubes.	\$15.431,00	\$15.431,00

			For exhaust and neutralization of the acid fumes generated during digestion the use of a Scrubber K-415 is recommended.		
3	1	Pc	Scrubber K-415 DuoScrub 230 V $\pm$ 10%, 50/60Hz, BUCHI PN 114152320 The K-415 DuoScrub is a two-step gas scrubbing instrument with a powerful pump and neutralization and adsorption steps. 2. Stage: neutralization of the fumes 3. Stage: adsorption of inorganic/organic substances Suction power: adjustable Note: SPECIAL PROMOTION UP TO AUG, 2026 – 100 % FREE	\$9.985,00 \$0,00	\$9.985,00 \$0,00
			MULTI KJEL SYSTEM		
4	1	Set	MultiKjel with Devarda splash protector, titration setup and chiller 220-240 V $\pm$ 10%, 50/60 Hz., BUCHI PN 11K36531131 The distillation unit MultiKjel allows an automatic and quantitative steam distillation of various nitrogen containing analytes. Pumps: NaOH-resistant, H ₂ O and boric acid dosing pumps Peristaltic pump: aspiration of sample and receiving vessel AutoDist function: yes Display: 7.0" color touch display with a control wheel Interface: I-300 Pro Splash protector: Devarda Titration setup: yes Cooling water supply: Chiller F-314, 230 V	\$33.825,00	\$33.825,00
5	1	Pc	SpeedDigester K-439 300 mL with condensate trap 220-240 V $\pm$ 10%, 50/60 Hz., BUCHI PN 1154392200 Programmable IR-digestion system for twelve 300 mL sample tubes with two tight suction modules with condensate trap and adjustable heating level from 70°C to 580°C. The software allows to enter exact temperature values and digestion time. Robust design with metal components made from acid-resistant stainless steel. Specifications Graphical display: yes Method storage: 50 methods, including 20 predefined Complete and ready to use, supplied with 2 suction modules with condensate trap 12 sample tubes (300 mL), 2 racks for 6 sample tubes. For exhaust and neutralization of the acid fumes generated during digestion the use of a Scrubber K-415 is recommended.	\$17.761,00	\$17.761,00
6	1	Pc	Scrubber K-415 TripleScrub 230 V $\pm$ 10%, 50/60Hz, BUCHI PN 114152330 The K-415 TripleScrub is a three-step gas scrubbing instrument with a powerful pump and condensation, neutralization and adsorption steps.	\$11.876,00 \$0,00	\$11.876,00 \$0,00

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		1. Stage: precondensation 2. Stage: neutralization of the acidic condensate 3. Stage: adsorption of organic/inorganic substances Suction power: adjustable The K-415 can be controlled via a digester. Note: SPECIAL PROMOTION UP TO AUG, 2026 – 100 % FREE		
		Delivery Time Luego de recibir orden de compra y pago, Items: 6-9 semanas aprox. El tiempo de entrega de los elementos ofertados queda sujeto a cambios generados por eventos fuera de manejo de la compañía como: 1. Fenómenos climáticos que no permitan el transporte de materia prima a la fábrica, transporte local en el extranjero del material manufacturado y/o transporte internacional del producto. 2. Normal funcionamiento de aduana Venezolana y/o extranjeras. 3. Alteración del orden público en el país de origen, país en tránsito y/o país final. 4. Actos delictivos y/o terroristas. 5. Cualquier otro evento considerado de fuerza mayor. Payment terms 100 % con orden de compra Volume & Weight Peso 96-102+30+13 kg y volumen por notificar		

**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

**THANK YOU FOR YOUR BUSINESS**

Subtotal	US \$	TBD
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	TBD