



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote #

IBI-2025-0063

Date:

May 12th, 2026

Customer ID

Couttenye

Bill To:

Couttenye & Co., S.A.

RIF: J-00009097-1

Dirección: Carretera Panamericana, Km. 14
(Entrada Distribuidor), Sector Las Minas, San
Antonio de Los Altos, Edo. Miranda - Venezuela.

Telf.: 0414-2150400 EXT. 280

Attn: David Campos

E-mail: materiaprima02@couttenye.com.ve

Ship To:

Material will be sent to customer's
warehouse/broker, Maiquetia Airport

Your #	Our #	Sales Rep	Incoterms - CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0053/PL	N. Carricatti	Maiquetia Airport	Pick up	Ver abajo	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Set	PARTICLE SIZE & ZETA POTENTIAL ANALYZER LITESIZER DLS 501 WITH BATCH MODULE BM 11 AND SOFTWARE KALLIOPE PROFESSIONAL, ANTON PAAR PN 317782-317784-166116 Light-scattering instrument for characterizing particles in liquid dispersions. Measures particle size, zeta potential, electrophoretic mobility, molecular mass and transmittance. - Offers three different measuring angles (forward-, side- or back-scattering) - Measures transmittance continuously - provides direct measure of turbidity, and allows automatic adjustment of parameters, e.g. focus, attenuation, measuring angle, measurement duration - Uses cmPALS, a novel patented PALS technology (European Patent 2 735870), providing unprecedented accuracy in ELS measurements - Size range diameter of 0.3 nm to 12 µm - Zeta potential range > +/- 1000 mV (3.8 nm-100 µm) - Molecular mass range: 300 Da – 20 MDa BM 11 Batch cuvette module for instruments of the Litesizer DLS 101/501/701. - Module is separate and removable - Unique technology allows especially fast and stable temperature control up to 120 C KALLIOPE PROFESSIONAL Litesizer- and PSA Series operating and evaluation software. Managing of measurements, analysis, solvents, materials, methods, exports, and reports.	\$61.676,00	\$61.676,00

			One-page workflow displays all measurement details in one sight, including input parameters, results, and expert advice. Meets US FDA Regulation 21 CFR Part 11 standards for electronic records, audit trails, and signatures when used in conjunction with the KALLIOPE PROFESSIONAL SOFTWARE MODULE 21 CFR PART 11. Includes license for 3 activations (installations).		
2	2	Pc	OMEGA CUVETTE FOR ZETA & SIZE (10 pcs.) PN 225288 ZETA POTENTIAL RANGE > $\pm$ 1000 mV SOLVENT TYPE aqueous only SAMPLE VOLUME 650 μ L - 900 μ L MIN. PARTICLE SIZE 3.8 nm MAX. PARTICLE SIZE 100 μ m SENSITIVITY 1 mg/ml (lysozyme) MAX. SAMPLE CONCENTRATION 70 % w/v (sample-dependent) MAX. MEASUREMENT TEMPERATURE + 70 °C MAX. SAMPLE CONDUCTIVITY 200 mS/cm PH RANGE 2 - 12	\$432,00	\$864,00
3	1	Pc	ZETA POTENTIAL CONTROL PN 227385	\$270,00	\$270,00
			RECOMMENDED OPTIONALS		
4	1	Pc	UNIVETTE PN 183578 Cell for ELS and DLS measurements in organic and aqueous solvents. Also to measure low volume samples down to 50 μ L. ZETA POTENTIAL RANGE > $\pm$ 1000 mV SOLVENT TYPE aqueous and organic SAMPLE VOLUME 50 μ L - 900 μ L MIN. PARTICLE SIZE 3.8 nm MAX. PARTICLE SIZE 100 μ m SENSITIVITY 0.1 mg/ml (lysozyme) MAX. SAMPLE CONCENTRATION 70 % w/v (sample-dependent) MAX. MEASUREMENT TEMPERATURE + 90 °C MAX. SAMPLE CONDUCTIVITY 50 mS/cm in automatic power setting Mode / 160 mS/cm in manual power setting mode PH RANGE 2 - 12	\$4.547,00	\$4.547,00
5	1	Pc	100 nm NIST TRACEABLE SIZE STANDARD (15 mL) PN 165155	\$952,00	\$952,00
			Delivery Time Luego de recibir orden de compra y pago, Items: 6-9 semanas aprox. El tiempo de entrega de los elementos ofertados queda sujeto a cambios generados por eventos fuera de manejo de la compañía como: 1. Fenómenos climáticos que no permitan el transporte de materia prima a la fábrica, transporte local en el extranjero del material manufacturado y/o transporte internacional del producto. 2. Normal funcionamiento de aduana Venezolana y/o extranjeras. 3. Alteración del orden público en el país de origen, país en tránsito y/o país final.		

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		4. Actos delictivos y/o terroristas. 5. Cualquier otro evento considerado de fuerza mayor. Payment terms 100 % con orden de compra Volume & Weight Peso y volumen por notificar		
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**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33



THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	68,309.00
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	68,309.00