



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote # **IBI-2026-0103**
Date: July 23RD, 2026
Customer ID **PETROPIAR - VEN**

Bill To:

Chevron PetroPiar

Complejo Petrolero y Petroquimico Jose, Edo
Anzoategui, Venezuela
Att: Atte. Julio Rodriguez – Depto Proyectos
RODRIGUEZJWR@petropiar.pdvs.com

Ship To:

Custom Agent to be informed at Maiquetia Airport,
Venezuela

Your #	Our #	Sales Rep	CIF	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0103/ 2607-31556	L. Zuñiga W. Brito	MQTIA Airport	BWPPD	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	2	Sys	APPLIED ANALYTICS OMA-300 Process Analyzer UV-UL-EXPX Product Code: OMA-300-UL-EXPX Tag # 22-R-102A, 22-R-102B Measurements: H2S: 0-100 ppm Not effective measuring below 0.1 ppm H2S Sample to be supplied at least 150 psig Item Customizations: +Vortex Cooler +MODBUS RS-485 Capabilities ----- UL Listed C1D1 (A) nova II™ UV-Vis Spectrophotometer >> www.a-a-inc.com/documents/AA_DS201A_novall.pdf • Full UV-Vis 200-800 nm spectrum acquisition at ~1nm resolution • Pulsed xenon light source with average 5 year lifetime (B) 1.8 Meter 600 µm Core Size Fiber Optic Cable [Qty=2] >> www.a-a-inc.com/documents/AA_DS206A_FiberOptics.pdf (C) Flow Cell – SS316L >> https://aai.solutions/documents/AA_DS207X_FlowCell_All.pdf (D) Human Machine Interface [HMI] >> https://aai.solutions/documents/AA_DS202B_HMI.pdf • 8.0" TFT touch-screen LCD (E) ECLIPSE™ Runtime Software >> www.a-a-inc.com/documents/AA_DS203A_Eclipse.pdf • Displays all active measurements • Controls Auto-Zero by automated relay activation sequences (F) Solid State Drive >> www.a-a-inc.com/documents/AA_DS204A_SSD.pdf (G) NEMA 4 Painted Carbon Steel Analyzer Enclosure – Wall Mounted >> www.a-a-inc.com/documents/AA_DS401X_Enclosures.pdf (H) Outputs & Communication >> www.a-a-inc.com/documents/AA_DS205A_VCIM.pdf • 1x galvanically isolated 4-20 mA analog output per measured parameter • 2x digital outputs for fault/relay control (I) X-purge	\$165,900.00	\$331,800.00



		INCLUDES: One Extractive Sample Conditioning System Product Code: 830-2301 Item Customizations: +Enclosure Ex-heater for temperature control +Membrane Filter +Aromatic Traps The 'standard' extractive SCS is built for optimal response speed and automated sampling functionality. NEMA 4 painted carbon steel enclosure Flow cell (sample/light interface) mounted inside the enclosure Wetted parts include: SS316 tubings & fittings, Viton gaskets, and quartz optical Windows One Free-Standing Rack with Sunshade Product Code: 950-0261 One OMA - Nova II Spare Parts Package (2-year) Product Code: CST-1283 Includes: - nova-II light source replacement (Qty=1) - Collimators (Qty=4) 600 Micron 1.8 meter Fiber optic cables (Qty=2) - Solid State Drive w/ preloaded software (Qty=1) **Package is meant to include most commonly replaced items. Items that fail but are not included here are covered under AAI's warranty and standard Terms & Conditions. One Factory Acceptance Test - Functional & Visual Visual inspection and full, hands-on testing of systems' functionality (including testing with calibration gases) by two END USERS' representatives at AAI facility or attended remotely/virtually . Any special testing is subject to prior agreement and extra charges. The end user is required to approve the procedures and sign the drawings before the Factory Acceptance Test occurs. If a Factory Acceptance Test is ordered, engineering will provide the Factory Acceptance Test Procedure with the Approval Documents Package. The travel expenses for transportation and lodging of representatives must be responsibility of End user One FAT Report Report from Factory Acceptance Test One Certificate of Origin – CST-0174 One Oversized Crating & Handling Charge - International Product Code: CST-0977 On-site Assistance on Commissioning, Start-up to be done at CHEVRON PETROPIAR Jobsite, Venezuela, by One (1) Local Certified Technician during Three (3) Working days		
		Delivery Time 18 – 20 weeks ARAD and payment of 1st milestone Payment Terms 50% with Your Order ((letter of Manufacturer with reception of order and Drawings approved by end user) 50% with advise material ready for Shipment from Manufacturer to Venezuelan Port		



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		Volume & Weight Weight and Volume to be advised IPPC Stamped Sea Freight Export Wood Crate Cci: German Novoa – INTECH Mcbo		
		APPLIED ANALYTICS ANALYZERS PAYMENT SCHEDULE FOR CANCELLATION OF ORDER CANCELLATION: Purchaser may terminate or cancel its order by written notice, provided Purchaser pays all costs and expenses incurred by Applied Analytics, including normal and reasonable profit margin up to the time Applied Analytics receives written notice of such termination or cancellation. In consideration of the obligations of Applied Analytics to achieve the required delivery schedule and the fact that it may be difficult to access the residual value of materials procured or labor invested in design activities, the Purchaser and Applied Analytics agree to accept the payment schedule below as full and complete payment for cancellation of a purchase order resulting from this proposal. Payment Schedule for Cancellation Days After Contract Award Percent of Original Contract Value 0 to 30 20% 31 to 60 40% 61 to 90 60% 91 to 120 80% 120+ 100% In the event that only a portion of the original purchase order value is canceled, then the schedule above will apply to the dollar value that is canceled. In the event that Applied Analytics receives notice of cancellation of a portion of the purchase order which is to be performed by a supplier under contract to Applied Analytics, the Purchase agrees to pay the full amount of any cancellation charges which Applied Analytics may be obligated to pay regardless of the schedule above and if Applied Analytics is not required to pay cancellation charges will be limited to ten percent (10%) of the value of the contract to be cancelled		

PLEASE TRANSFER TO OUR ACCOUNT AT:

TRUIST BANK
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	\$331,800.00
Freight	US \$	-
Insurance	US \$	-
Docs.	US \$	-
TOTAL	US \$	\$331,800.00