



# Sales Quote

## INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway  
Suite 130, Sunrise, FL 33323  
Tel: 954-302-3187, 315-4781  
Fax: 954-838-7746  
E-mail: [ibicorp@intech-ie.com](mailto:ibicorp@intech-ie.com)  
Tax Certificate No. 16-8012998465-1

Quote #

**IBI-2025-0016Rev2**

Date:

Sep 19<sup>th</sup>, 2025

Customer ID

Grupo LETI

### Bill To:

**INDUSTRIAS BIOCONTROLLED C.A.**

**RIF: N/D**

Zona Industrial del Este, Av. 2, Parcela 3,  
Manzana, Edif. Leti, Guarenas, Edo. Miranda,  
Venezuela

Telf.: 0212-3612884

Attn: Anyoli Taly Tovar

E-mail: [anyoli.taly@grupoleti.com](mailto:anyoli.taly@grupoleti.com)

### Ship To:

El material se enviará al almacén/broker del  
cliente en Venezuela.

| Your #    | Our #            | Sales Rep     | Incoterms - DDP | SHIP VIA | Terms     | Validity |
|-----------|------------------|---------------|-----------------|----------|-----------|----------|
| Budgetary | IBI-2024-0085/PL | N. Carricatti | MIR             | Pick up  | Ver abajo | 60 days  |

| Item | Qty | Units | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Unit Pr (US\$) | Total (US\$) |
|------|-----|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|
| 1    | 1   | Set   | <p><b>PARTICLE SIZE &amp; ZETA POTENTIAL ANALYZER LITESIZER DLS 501 WITH BATCH MODULE BM 11 AND SOFTWARE KALLIOPE PROFESSIONAL, ANTON PAAR PN 317782-317784-166116</b></p> <p>Light-scattering instrument for characterizing particles in liquid dispersions. Measures particle size, zeta potential, electrophoretic mobility, molecular mass and transmittance.</p> <ul style="list-style-type: none"> <li>- Offers three different measuring angles (forward-, side- or back-scattering)</li> <li>- Measures transmittance continuously - provides direct measure of turbidity, and allows automatic adjustment of parameters, e.g. focus, attenuation, measuring angle, measurement duration</li> <li>- Uses cmPALS, a novel patented PALS technology (European Patent 2 735870), providing unprecedented accuracy in ELS measurements</li> <li>- Size range diameter of 0.3 nm to 12 µm</li> <li>- Zeta potential range &gt; +/- 1000 mV (3.8 nm-100 µm)</li> <li>- Molecular mass range: 300 Da – 20 MDa</li> </ul> <p>BM 11<br/>Batch cuvette module for instruments of the Litesizer DLS 101/501/701.</p> <ul style="list-style-type: none"> <li>- Module is separate and removable</li> <li>- Unique technology allows especially fast and stable temperature control up to 120 C</li> </ul> <p>KALLIOPE PROFESSIONAL<br/>Litesizer- and PSA Series operating and evaluation software.</p> <p>Managing of measurements, analysis, solvents, materials, methods, exports, and reports.</p> | \$69.206,00    | \$69.206,00  |

|   |   |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |            |            |
|---|---|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------|
|   |   |    | One-page workflow displays all measurement details in one sight, including input parameters, results, and expert advice.<br>Meets US FDA Regulation 21 CFR Part 11 standards for electronic records, audit trails, and signatures when used in conjunction with the KALLIOPE PROFESSIONAL SOFTWARE MODULE 21 CFR PART 11.<br>Includes license for 3 activations (installations).                                                                                                                                                                                                                            |            |            |
| 2 | 2 | Pc | <b>OMEGA CUVETTE FOR ZETA &amp; SIZE (10 pcs.)<br/>PN 225288</b><br><br>ZETA POTENTIAL RANGE > ± 1000 mV<br>SOLVENT TYPE aqueous only<br>SAMPLE VOLUME 650 µL - 900 µL<br>MIN. PARTICLE SIZE 3.8 nm<br>MAX. PARTICLE SIZE 100 µm<br>SENSITIVITY 1 mg/ml (lysozyme)<br>MAX. SAMPLE CONCENTRATION 70 % w/v (sample-dependent)<br>MAX. MEASUREMENT TEMPERATURE + 70 °C<br>MAX. SAMPLE CONDUCTIVITY 200 mS/cm<br>PH RANGE 2 - 12                                                                                                                                                                                | \$568,00   | \$1.136,00 |
| 3 | 1 | Pc | <b>ZETA POTENTIAL CONTROL<br/>PN 227385</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$249,00   | \$249,00   |
| 4 | 1 | Pc | <b>KALLIOPE PROFESSIONAL SOFTWARE MODULE 21 CFR PART 11<br/>PN 218627</b><br><br>- Software module for Kalliope to comply with the regulation 21 CFR Part 11 introduced by US Food and Drug Administration (FDA)<br>- Key features: electronic signature, audit trail, retrieval                                                                                                                                                                                                                                                                                                                            | \$4.011,00 | \$4.011,00 |
|   |   |    | <b>RECOMMENDED OPTIONALS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |            |
| 5 | 1 | Pc | <b>UNIVETTE<br/>PN 183578</b><br><br>Cell for ELS and DLS measurements in organic and aqueous solvents.<br>Also to measure low volume samples down to 50 µL.<br><br>ZETA POTENTIAL RANGE > ± 1000 mV<br>SOLVENT TYPE aqueous and organic<br>SAMPLE VOLUME 50 µL - 900 µL<br>MIN. PARTICLE SIZE 3.8 nm<br>MAX. PARTICLE SIZE 100 µm<br>SENSITIVITY 0.1 mg/ml (lysozyme)<br>MAX. SAMPLE CONCENTRATION 70 % w/v (sample-dependent)<br>MAX. MEASUREMENT TEMPERATURE + 90 °C<br>MAX. SAMPLE CONDUCTIVITY 50 mS/cm in automatic power setting<br>Mode / 160 mS/cm in manual power setting mode<br>PH RANGE 2 - 12 | \$5.130,00 | \$5.130,00 |
| 6 | 1 | Pc | <b>100 nm NIST TRACEABLE SIZE STANDARD (15 mL)<br/>PN 165155</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$1.073,00 | \$1.073,00 |
| 7 | 1 | Pc | <b>LITESIZER DLS PQP (PHARMA QUALIFICATION PACKAGE)<br/>PN 172259-166279</b><br><br>"Pharma Qualification Package" for pharmaceutical, life science, and biotech industries. Follows FDA 4Q lifecycle module, includes risk analysis,                                                                                                                                                                                                                                                                                                                                                                       | \$5.862,00 | \$5.862,00 |

|  |  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |  |
|--|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|  |  | <p>traceability matrix, 21 CFR Part 11 checklist, chapter reports, SOP and final report for audit readiness. Complies with GMP, GAMP 5, 21 CFR Part 11.</p> <p>To assist customers in the pharmaceutical, food and cosmetics industries who wish to qualify their instruments, Anton Paar GmbH offers the Litesizer DLS Pharma Qualification Package (PQP), containing most relevant documents for instrument qualification. The documentation uses a risk-based approach and complies with the relevant pharmaceutical regulations, such as GMP, GAMP 5, USP &lt;1058&gt; and 21 CFR Part 11. It includes chapter reports for every qualification step, a Risk Analysis, a Traceability Matrix, a 21 CFR Part 11 Check List and an SOP Word template.</p> <p>The PQP is structured into the following qualification steps:</p> <ul style="list-style-type: none"> <li>-QI - Qualification Instruction</li> <li>-DQ - Design Qualification</li> <li>-IQ - Installation Qualification</li> <li>-OQ - Operational Qualification</li> <li>-PQ - Performance Qualification</li> <li>-FQ - Final Qualification</li> </ul> |  |  |
|  |  | <p><b>Delivery Time</b><br/>Luego de recibir orden de compra y pago,<br/>Items: 5-8 semanas aprox.</p> <p>El tiempo de entrega de los elementos ofertados queda sujeto a cambios generados por eventos fuera de manejo de la compañía como:</p> <ol style="list-style-type: none"> <li>1. Fenómenos climáticos que no permitan el transporte de materia prima a la fábrica, transporte local en el extranjero del material manufacturado y/o transporte internacional del producto.</li> <li>2. Normal funcionamiento de aduana Venezolana y/o extranjeras.</li> <li>3. Alteración del orden público en el país de origen, país en tránsito y/o país final.</li> <li>4. Actos delictivos y/o terroristas.</li> <li>5. Cualquier otro evento considerado de fuerza mayor.</li> </ol> <p><b>Payment terms</b><br/>100 % con orden de compra</p> <p><b>Volume &amp; Weight</b><br/>Peso y volumen por notificar</p>                                                                                                                                                                                                     |  |  |



**PLEASE TRANSFER TO OUR ACCOUNT AT:**

Branch Banking & Trust Co.  
450 North Pine Island  
Plantation, FL 33324  
Account #: 0140953040  
ABA# 053-101-121  
Routing/Transit Number: 2631-9138-7  
Swift Code: BRBTUS33



**THANK YOU FOR YOUR BUSINESS**

|                  |              |                  |
|------------------|--------------|------------------|
| <b>Subtotal</b>  | <b>US \$</b> | <b>86,667.00</b> |
| <b>Freight</b>   | <b>US \$</b> | <b>Included</b>  |
| <b>Insurance</b> | <b>US \$</b> | <b>Included</b>  |
| <b>Docs.</b>     | <b>US \$</b> | <b>Included</b>  |
| <b>TOTAL</b>     | <b>US \$</b> | <b>86,667.00</b> |