



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote #

IBI-2025-0026

Date:

Feb 05th, 2025

Customer ID

Ron Calazan

Bill To:

Alcoholes y Añejos Monagas, C.A.

RIF: J-N/A

Calle 4 Entre 10-A y 10-B Manzana 27 Local Nro.
S/N Zona Industrial Maturín, Monagas, Zona Postal
6201

Atn: Ing. Rafael Lopez

Telf.: 0412-8877079

Correo: envasado@roncalazan.com

Ship To:

El material se enviará al almacén del cliente en
Aeropuerto de Maiquetia, Venezuela.

Your #	Our #	Sales Rep	Incoterms - CIF	SHIP VIA	Terms	Validity
Budgetary	IBI-2025-0026	N. Carricatti	Maiquetia Airport	Pick up	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
SISTEMA PRINCIPAL					
1	1	Pc	DMA 4501 LABORATORY DENSITY METER, ANTON PAAR PN 222122 For the determination of density and density-related values of liquids and gases using Anton Paar's patented Pulsed Excitation Method based on the oscillating U-tube technology. Includes state-of-the-art technologies exclusively available from Anton Paar: ThermoBalance™ for fast temperature changes without re-adjustments. FillingCheck™ and U- View™ for error-free measurements. Automatic and rapid full-range viscosity correction. Modular system for easy expansion, e.g. to include automatic sample filling units.	\$23.647,00	\$23.647,00
2A	1	Pc	ALCOLYZER 3001 LABORATORY NIR ANALYZER (RANGE 0 – 65 % v/v ALCOHOL), ANTON PAAR PN 234964 For determination of alcohol in wine and spirits based on NIR measurement. With built-in solid state thermostat. Calculation of further industry specific parameters possible in combination with a Next Level density meter. For detailed information please refer to Anton Paar product documentation.	\$36.201,00	\$36.201,00
2B	1	Pc	ALCOLYZER 3001 SPIRITS LABORATORY NIR ANALYZER (RANGE 35 – 65 % v/v ALCOHOL), ANTON PAAR PN 234964	\$24.743,00	\$24.743,00

			For determination of alcohol in Spirits based on NIR measurement. With built-in solid state thermostat. Calculation of further spirits specific parameters possible in combination with a Next Level density meter. For detailed information please refer to Anton Paar product documentation.		
3	1	Pc	DRYING CARTRIDGE PN 65085	\$245,00	\$245,00
			MODULO PARA LICORES AZUCARADOS (INCLUYE MEDICION 15 – 40 %v/v ALCOHOL, CONCENTRACION DE AZUCAR Y AZUCAR INVERTIDA)		
4	1	Pc	MCP 100 MODULAR COMPACT POLARIMETER, ANTON PAAR PN 143911 For measurements of optical rotation, specific rotation, concentration > Small footprint > High accuracy of ± 0.01 °OR over the entire measuring range of ± 89 °OR resolution of 0.001 °OR > High efficient built-in Peltier temperature control at 20 and 25 °C temperature accuracy of ± 0.2 °C > Automatic identification of the sample cell and quartz control plate by Toolmaster™ function, patented US 8,908,179 B2 > Wireless temperature transfer by Toolmaster™ function, patented US 8,908,179 B2 > Instrument is capable for max. path length of 100 mm > Wide range of sample cells available, with different volumes and filling options, as well as different materials for highly aggressive samples / solvents > LED light source, life time up to 100 000 hours	\$12.388,00	\$12.388,00
5	1	Pc	POLARIMETER TUBE, STAINL. STEEL, 10 mm TOOLMASTER WL, LÜR, VOL. 0.2 ml PN 143948	\$1.776,00	\$1.776,00
			MODULO PARA LICORES TURBIOS (RONES CREMOSOS, ETC) O MEDICIONES INDIRECTAS		
6	1	Pc	ABBEMAT 300 AUTOMATIC REFRACTOMETER OF THE PERFORMANCE LINE, ANTON PAAR PN 97790	\$12.758,00	\$12.758,00
7	1	Pc	MICRO FLOW CELL COMPLETE MATERIAL: PPSGF40 ABBEMAT PL/PPL PN 101384	\$1.199,00	\$1.199,00
8	1	Pc	CONNECTION KIT NON-PRESSURIZED PN 263981	\$814,00	\$814,00

			For connecting DMA 4101/4501/5001 with Abbemat 300/350/450/500/550/650, MCP 100/150 and/or Haze 3001		
			OPCIONALES		
9A	1	Pc	Xsample 520 INCL. 24 POS/50 mL MAGAZINE, ANTON PAAR PN 184345 Automatic sample changer for liquids. One sample is displaced by the other using a built-in peristaltic pump. Including magazine for 50 mL vials 24 positions.	\$14.167,00	\$14.167,00
9B	1	Pc	Xsample 320, ANTON PAAR PN 184368 Sample changer with integrated peristaltic pump for single samples up to 3.000 m.Pas. Resistant against aggressive mediums.	\$3.450,00	\$3.450,00
10	1	Pc	OPTION COLOR 430nm, ANTON PAAR PN 90684	\$6.641,00	\$6.641,00
11	1	Pc	HAZE 3001 TURBIDITY METER, ANTON PAAR PN 234967 Precision Turbidity measuring module for Ultimate series density meters. 650 nm, overall-, 90° and 25° turbidity, absorbance, ratio-method. Peltier temperature controlled flow-through measuring cell	\$16.797,00	\$16.797,00
12	1	Pc	pH 3101 pH MEASURING MODULE, ANTON PAAR PN 234979 pH measuring module for measurement of beverages and aqueous solutions not pressure- resistant	\$3.546,00	\$3.546,00
13	1	Pc	PH ELECTRODE HAMILTON FOODTRODE PN 143504	\$390,00	\$390,00
14	1	Pc	DENSITY STANDARD ETHANOL IN WATER 40%ABV PN 13639	\$350,00	\$350,00
15	1	Pc	DENSITY STANDARD ETHANOL IN WATER 9%ABV PN 13640	\$350,00	\$350,00
			Delivery Time 8-12 weeks after receipt of order and payment (subject to changes) The delivery time of the items offered is subject to changes generated by events outside the company's control, such as: 1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product. 2. Normal functioning of Venezuelan and/or foreign customs. 3. Disruption of public order in the country of origin, country of transit and/or final		



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		country. 4. Criminal and/or terrorist acts. 5. Any other event considered major force. Payment terms 70% with purchase order 30% notification material ready for dispatch in Venezuela Volume & Weight Weight / Volume to be advised		
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**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

Subtotal	US \$	TBD
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	TBD

THANK YOU FOR YOUR BUSINESS