



# Sales Quote

## INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway  
Suite 130, Sunrise, FL 33323  
Tel: 954-302-3187, 315-4781  
Fax: 954-838-7746  
E-mail: ibicorp@intech-ie.com  
Tax Certificate No. 16-8012998465-1

Quote #

**IBI-2025-0081B**

Date:

May 22<sup>th</sup>, 2025

Customer ID

Pepsi Cola VEN

### Bill To:

**Pepsi-Cola Venezuela C.A.**

**RIF: J-30137013-9**

Av 4ta Transversal Con 2da Ave Edif Centro  
Empresarial Polar Piso 1 Of Principal Urb Los  
Cortijo Urb Los Cortijo Zona Postal 1071  
Telf: 0416-6415081  
Attn: Ender Chirinos  
Correo: ender.chirinos@empresaspoler.com

### Ship To:

El material se enviará al almacén del cliente en  
Maracaibo, Zulia - Venezuela

| Your #    | Our #            | Sales Rep     | Incoterms - DDP | SHIP VIA | Terms     | Validity |
|-----------|------------------|---------------|-----------------|----------|-----------|----------|
| Budgetary | IBI-2025-0081/PL | N. Carricatti | ZUL             | Pick up  | See below | 60 days  |

| Item | Qty | Units | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Unit Pr (US\$) | Total (US\$) |
|------|-----|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------------|
| 1    | 1   | Pc    | <b>SISTEMA ANALIZADOR DE CO2 CARBO QC METER, ANTON PAAR PN 107625</b><br><br>Dispositivo de medición para la determinación de CO2 disuelto en líquidos carbonatados según el principio de medición de presión y temperatura con el método de expansión de volumen múltiple patentado por Anton Paar. Gracias al método selectivo, también se considera la influencia del aire disuelto en la medición.<br><br>Incluye<br><br>ALL-PURPOSE FILTER<br>PN 25483<br><br>FILTER CARTRIDGE FOR ALL PURPOSE FILTER<br>PN 25391<br><br>RUBBER PROTECTION CQC<br>PN 107630 | \$17.392,00    | \$17.392,00  |
| 2    | 1   | Pc    | <b>PFD FILLING DEVICE PLUS, ANTON PAAR PN 154440</b><br><br>El dispositivo de llenado PFD Plus está equipado con un tubo de muestra más largo y un protector contra astillas adicional para transferir la máxima cantidad posible de líquido de muestra desde botellas de PET y vidrio.                                                                                                                                                                                                                                                                          | \$10.453,00    | \$10.453,00  |
|      |     |       | <b>Delivery Time</b><br>8-10 weeks after receipt of order and payment (subject to changes)<br><br>The delivery time of the items offered is subject to changes generated by events outside the company's control, such as:<br>1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international                                                                                                                                                                     |                |              |

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|  |  |                                                                                                                                                                                                                                                                                                                                                                                                                          |  |  |
|--|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|  |  | <p>transport of the product.<br/>2. Normal functioning of Venezuelan and/or foreign customs.<br/>3. Disruption of public order in the country of origin, country of transit and/or final country.<br/>4. Criminal and/or terrorist acts.<br/>5. Any other event considered major force.</p> <p><b>Payment terms</b><br/>100% with purchase order</p> <p><b>Volume &amp; Weight</b><br/>Weight / Volume to be advised</p> |  |  |
|--|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|

**PLEASE TRANSFER TO OUR  
ACCOUNT AT:**

Branch Banking & Trust Co.  
450 North Pine Island  
Plantation, FL 33324  
Account #: 0140953040  
ABA# 053-101-121  
Routing/Transit Number: 2631-9138-7  
Swift Code: BRBTUS33

**THANK YOU FOR YOUR BUSINESS**

|                  |              |                  |
|------------------|--------------|------------------|
| <b>Subtotal</b>  | <b>US \$</b> | <b>27,845.00</b> |
| <b>Freight</b>   | <b>US \$</b> | <b>Included</b>  |
| <b>Insurance</b> | <b>US \$</b> | <b>Included</b>  |
| <b>Docs.</b>     | <b>US \$</b> | <b>Included</b>  |
| <b>TOTAL</b>     | <b>US \$</b> | <b>27,845.00</b> |