



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote #

IBI-2025-0163

Date:

Nov 6th, 2025

Customer ID

PETRORORAIMA

Bill To:

CTL - Corporación Trading Latinoamérica
Patricia Garcia
Dpto. de Procura Internacional
+1 832 366 5398
patriciag@corpctl.com

Ship To:

*Custom agent and broker will be provided by
Customer at time of shipping*

Your #	Our #	Sales Rep	CIF	SHIP VIA	Terms	Validity
Budgetary	IBI-2025-0163/ P171196	L. Zuñiga	Maiquetia Airport	BWPPD	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Eqp	ADVANCE SENSORS, EX-100 Oil in Water Analyzers, Side stream Fluorescence Analyzer for use in hazardous areas Model 011AAXNA1AXXXX Includes - Analyzer with Sampling Chamber, 12" Color Display, Patented Ultrasonic Cleaning, general purpose USB Keyboard, Hazardous Area USB connector, Easy to Install (no sample conditioned required), Standard Oil Calibration 0-50 ppm, Standard packaging ISPM15 - Enclosure Stainless Steel, Certification Calls 1, Div 2 - Voltage 210 -240 VAC - No terminal Box or Isolation Switch - Standard Stand, with sunshade - Sample Chamber Type: 1", 150 Lbs with sample Point in 316L - Electric Valve ATEX 316L Socket Weld Electric Valve Assembly Dual Voltage - HART Communication - Documentation Standard Included - General Arrangement Drawings (GAD) - Wiring/Diagram/Termination Diagram - Material certificates 3.1 EN10204 - Hazardous Area Certificates - Standard OIL Calibration - Installation Manual - Operation Manual - Weld Procedure (EX Sidestream Systems) - UK Factory Acceptance Test (FAT), 2 service days for 2 people (Travel tickets and lodging expenses will be covered by customer) - Commissioning Spares Pack included and required 1 Pcs AS-PK-A2 – Spares Pack for Side Stream with SS enclosure: 5 – AS-FU-0001-1 – Antisurge T HBC min fuse 6.3 A 5x20mm 5 – AS-FU-0001-2 – Antisurge T HBC min fuse 1 A 5x20mm 5 – AS-FU-0001-4 – Antisurge T HBC min fuse 3 15A 5x20mm 2 – EX-GA-0474-1 – Chamber Paper Gasket 2 – AS-MH-0061-10 – 86mm ID x 2mm NBR O-ring 2 – AS-MH-0061-12 – 72mm ID x 2mm NBR O-ring 10 – AS-FA-0142-21 – M10x25 A4 SS Hex Socket Cap Screw 10 – AS-FA-0179-2 – A4 M10 Bonded Washer (Dowty Seal) - Calibration Equipment and devices included - Customer specific oil Calibration, PN 9-1110-100 - IMO 107 Calibration, PN 9-1110-107 - HD100 Handheld in line analyzer w/ Calibration Kit, PN HD-GA-0015-1-	237,500.00	237,500.00

					
2	1	Set	Spares Parts for 2-Yrs Operation - Service Kit for Side Stream SS Enclosure and SS Wetted Parts - Sidestream Laser Replacement Kit - Sidestream Transducer Assembly 316L 3 x sets of Fuses 2 x chamber gaskets 2 x sets of O-Rings 10 x enclosure bolts and washers	24,495.00	24,495.00
3	1	Serv	On-site Assistance on Commissioning, Start-up & Training on ADVANCE SENSOR's EX-100 Unit to be done on PETRORORAIMA, Jose Petrochemical Complex. Jose, Edo Anzoategui, Venezuela, by One (1) Technician during Three (3) full days 1 Certified Technician @ 3 days - Estimated Labor Cost per DIEM of Intl Consultants: 40 Travel hours UK/Ccs/Barcelona/Ccs/UK @ US\$ 210.00 ea 24 Working hours @ US\$ 350.00 ea 5 Days of Estimated Expenses including Hotel, transportation, meals, etc @ US\$ 525 per day 1 Safety charges for country, US\$ 2,500.00 1 Air ticket Ireland/Barcelona/Ireland @ US\$ 4,500.00 Notes: Working days of 8 hrs Extra Hour on Working days 262.50/hr Hours on weekends & holidays @ US\$ 420.00/hr Maximum labor day of 12 hrs Stand by days @ US\$ 1,250.00 ea Expenses on extra days will be billed at same fix rate	26,425.00	26,425.00
			Note: The Legal Department of manufacturer ADVANCE SENSORS must authorize the acceptance, manufacturing and shipping of this system, after evaluating final destination and end user, in order to comply with latest European (EC), US Treasure and OFAC regulations / sanctions regarding Venezuelan customers After approval and legal support provided, IBICORP will accept Order and associated payments regarding any feasible order for start production		



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			Delivery Time 10 – 12 weeks ARO and 100% payment received Payment Terms Equipment & Spares: 70% with your Order and confirmation 30% with accepted Inspection report & materials ready to ship Service: 100% previous authorize technician to travel to Jobsite Volume & Weight Weight and Volume to be advised Recommended shipping <u>by Air Freight</u> Cci: W. Brito – INTECH PLCRZ		
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**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	288,420.00
Freight	US \$	-
Insurance	US \$	-
Docs.	US \$	-
TOTAL	US \$	288,420.00