Sales Quote

INDUSTRIAL BUSINESS INTL CORP
1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com

Quote #	**IBI-2025-0183**
Date:	Dec 11th, 2025
Customer ID	**PETRORORAIMA**

Bill To:	Ship To:
Suministros y Servicios Sol de Oriente, C.A Av. Paseo Cabriales, Edif Torre Movilnet, Piso PH, Ofic 2-3, Sector Kerdell, Valencia, Edo Carabobo, Venezuela Att: Damaris Rondón +58 412 606 9010 damaris.rondon@sdoinvestments.com	*Custom Agent to be informed at Maiquetia Airport Venezuela*

Your #	Our #	Sales Rep	CIF	SHIP VIA	Terms	Validity
Budgetary	2025-0183 // 21104	L. Zuñiga W. Brito	Maiquetia, Airport	BWPPD	See details	60 days

Item	Qty	Units	Description	Unit Pr (US$)	Total (US$)
			Supervision of Dismantling and Installation Services for Furnace 01F101		
1	1	Serv	**SCOPE: Supervision during Dismantling and Installation on Furnace 01F101, 24 GAYESCO Xtractopad on Furnace to be done on PetroRoraima, Jose Complex, Venezuela, by 2 Supervisors, during 17 days** **Shifts of 12 hours per day (day time).** • **1 Supervisors** ○ **@ 5 working days x 10 hours @ US$ 365.00/hour ea** **Hour Rate Weekend & Holidays (10 hours) @ US$ 395.00 hour/ea** **Extra Hours over 12 h x day. (to be authorized by Gayesco if any)** **Supervisors** • **Weekday @ US$ 455.00/ hour ea** • **Weekend day @ US$ 493.75/ hour ea** **RoundTrip Travel time @ US$ 4,200.00 per person** **Travel Venezuela Visa Expenses @ US$ 750.00 per person** **Material & Consumables – US$ 3,150.00 (see details attached)** **Any Stand-By, days of in the field or delays not borne by GAYESCO will be billed at the daily rates mentioned above.(day of 12 hours)** **ESTIMATED REIMBURSABLE EXPENSES** **Round Trip Travel Time Europe/Jose / Europe @ 1 People @ 3,500.00 ea (aprox) + 10% admin will be released with Invoice supports for reimbursement after finishing the Job** **Plane tickets subject to change depending on availability and notice. Ticket pricing based upon 14 day advance ticket purchase.** **Lodging and Trasnportation US$ 300.00/day per person. Estimated**	*30,500.00*	*30,500.00*

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			THIS IS ONLY AN ESTIMATE SINCE FINAL INVOICE WILL BE RELEASED WITH FINAL HOURS WORKED WITH AUTHORIZED DAILY HOURS SHEETS BY PETRORORAIMA ***Gayesco reviews the US State Department travel advisories prior to the deployment of any service personnel. Gayesco reserves the right at any time and at their sole discretion to refrain from travel if the destination is deemed a high risk zone by the US State Department. Deployment to destinations posing potential risks to the safety and security of Gayesco personnel will be at the sole discretion of Gayesco management.*** **SEE ATTACHED DETAILED TABLE OF ESTIMATED LABOR HOURS & EXPENSES**		
			SCOPE OF WORK: **1. 2 Supervisors onsite early to mark trays and supervise demolition old product out** **2. Supervising during Installation of 24 Xtractopad on Furnace 01F101 at PetroRoraima, Jose Complex, Venezuela** **3. **GAYESCO does not perform Final Torquing of any process bolts**** **4. **GAYESCO will require onsite local contractor to perform process flange bolt Torquing**** **5. GAYESCO complete group will be onsite 21-continous days working 1-12 hour shift per day.** **6. This quote is based on all reactors and some furnaces being ready to begin work upon GAYESCO complete crew arriving to site. If all reactors and furnaces are not ready upon arrival it will extend the amount of days GAYESCO will be onsite.** **7. If there is necessary training the daily rates above will be charged for the additional days. This estimate is based solely on the GAYESCO scope of work only and does not include any other crafts scope of work** **8. **No Administrative Services and/or Personnel has been included on this estimates of costs. Then any safety or process paperwork, job permits, passes, etc will be supplied by PetroRoraima or by a local contractor hired for such purposes by customer**** **MATERIAL/CONSUMABLES/SERVICES:** **1. Gayesco Representative will provide any special tooling necessary for the routing of the Flex-R thermocouples at the installation site. Gayesco assumes no responsibility for missing items and/or parts, such as routing clips or Panduit straps received at the jobsite prior to installation. Additional items or parts necessary to complete the installation will be provided at an additional charge and invoiced separately from the original material order and priced in accordance with the company's standard pricing policy** **2. PetroRoraima or a Local Contractor will provide lights, hole watch, argon for welders, lift support, arc welder, power source** **ONSITE TRAVEL TIME:**		

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			Travel from hotel or lodging accommodations to worksite in excess of fifty (50) miles or one (1) hour will be billed as travel time at a rate of $_125.00_ per hour. **<u>EXCLUSIONS:</u>** **Unless otherwise specified in the scope of work ,Gayesco does not include the following:** **a. Scaffolding** **b. Lighting** **c. Ventilation/Cooling** **d. Lift Support** **e. Reactor Hole Watch** **f. Process flange bolting** **<u>TRAVEL TIME:</u>** **Billable representative time shall be determined on a portal-to-portal basis. Billable time is that time required for our representative to leave his or our premises and to return to same to meet your requirements including standby time due to circumstance beyond our control.** **<u>OVERTIME:</u>** **Time worked in excess of 12 hours.** **<u>AIR TRAVEL:</u>** **Air travel which exceeds ten (10) hours will require a business class ticket purchase.** **<u>VARIATIONS ON SCOPE OF WORK:</u>** **Estimates are based upon work described in the scope of work only. Actual work performed and not outlined will result in additional costs.** **<u>ACCOMODATIONS:</u>** **Must include internet access and have attained a three (3) star rating or greater.** **<u>ADDITIONAL EXPENSES:</u>** **All travel expenses for work exceeding thirty (30) days and requiring replacement personnel shall be borne by the customer.** **<u>OTHER:</u>** **Standard Daily Rates will apply for all days off in the field resulting in standby time, work or project delays through no fault of Gayesco's personnel.**		
			<u>Service Notes:</u> 1. The dates of service will be fix and scheduled with at least four (4) weeks in advance of acceptance of installation by customer. 2. Personnel of affiliated company in Venezuela, INTECH INSTRUMENTOS Y EQUIPOS C.A. will do local support on this service. 3. Partial Invoicing will be done with successful comply of milestones described on payment terms. In case of any advance payments it will be deducted accordingly on each Invoice. 4. PETRORORAIMA must supply all support on site including services of electricity and air (if required) to Working Teams at Refineries and Control Room. A list of necessities regarding power supply, air &		

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water will be supplied at time of order reception and programming Job

5. Security induction procedures for allowing personnel to access the Plant will be done during working hours of service

6. Our personnel should be allowed to use bathroom and food area under PETRORORAIMA's conditions.

7. If Installation is halt or delayed because major force or Internal PETRORORAIMA's Situations, partial invoices regarding labor and expenses will be done for paying at status of job at that moment. Also a standby charge per person per day will be generated until work could be reinitiated when PETRORORAIMA will authorize these activities again and the conditions of site will allow to continue them safely and efficiently

8. A complete Report of final working hours, extra hours, standby days, extra flat rate expenses day, etc, will be issued at the end of the Job done. This Report must be signed by customer for supporting any Labor difference between original estimates and final Job done

9. **Any Tax discount which must be paid for our Intl services in your country will be customer's responsibility and will by charged it on Final Invoice**.

10. Any special safety equipment and/or accessory must be supplied by PETRORORAIMA at site for all personnel involved.

11. PETRORORAIMA is responsible to have a record of working hours inside their installations of these technical personnel

12. All above conditions must be part of final Purchase Order and/or contract

Schedule of Services must be set with at least 6 WEEKS in Advance

Payment Terms

- 100 % with Purchase order.
- Final Invoice will be released with Final Time Sheets of Job done and approved by PetroRoraima. It will include reimbursables

PLEASE TRANSFER TO OUR ACCOUNT AT:
TRUIST Bank
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

Subtotal	*US$*	30,500.00
Freight	*US$*	-
Insurance	*US$*	-
Docs.	*US$*	-
TOTAL	***US$***	**30,500.00**

THANK YOU FOR YOUR BUSINESS