



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway

Suite 130, Sunrise, FL 33323

Tel: 954-302-3187, 315-4781

Fax: 954-838-7746

E-mail: ibicorp@intech-ie.com

Tax Certificate No. 16-8012998465-1

Quote #

IBI-2024-0035

Date:

Apr 18th, 2024

Customer ID

ESVENCA**Bill To:****ENVIRONMENTAL SOLUTIONS DE VENEZUELA C.A (ESVENCA)****RIF: J-30482511-0**

Carretera Nacional Vía Caripito, Sector Costo Arriba, Km 6, Edo. Monagas, Maturín, Venezuela. 6201.

Telf.: 0424-8293482

Attn: Jesús Piña

E-mail: jpina@esvenca.com.ve

Ship To:

Material will be sent to customer's broker/warehouse at Maiquetia Airport

Your #	Our #	Sales Rep	Incoterms – CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2024-0035/PL	N. Carricatti	Maiquetia, Airport	Pick up	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Pc	PARTICLE SIZE ANALYZER MODEL PSA 1190 L/D, ANTON PAAR PN 183504 Laser diffraction instrument for highly reliable particle size determination in liquid and dry samples - Both dispersion modules integrated in one compact and highly robust instrument - Multi-laser technology – 3 lasers, 2 wave lengths, and 2 angles for an even wider size range with uncompromised accuracy - Liquid samples size range: 40 nm to 2.5 mm - Dry samples size range: 100 nm to 2.5 mm Includes LIQUID/DRY INSTALLATION KIT (L/D MODELS) Is comprised of: • USB to RS 232 serial adapter • RS 232 serial cable male/female 3 m • Power cable 16 A 2.5 m • Power cable 10 A 2.5 m • Adapter plug USA/UK to EU, 16 A • Ferrite core 18.4 mm • Compressed air hose (Hose 4x6 polyurethane Chainflex black, 3 m, fitted with 2 connectors) • 1 x 2 m Reinforced PVC tubing 16 x 22 mm • 2 x 2 m Reinforced PVC tubing 10 x 16 mm • 6 Pipe collars Ø 16-27 mm • Bottle brush 12 x 70 mm • Round brush 12 mm • Spatula 26 x 15 mm	\$68.889,00	\$68.889,00
2	1	Pc	PSA SOFTWARE PACKAGE PROFESSIONAL, ANTON PAAR	\$3.828,00	\$3.828,00

			PN 191753 Is comprised of: • Kalliope Professional, with a license for 3 software activations • Drivers for the CCD camera and USB adapter • Calibration files The requirements for the computer running the Kalliope software are: • Dual core system (or better) • 2 GB RAM (Windows 7 - 32 Bit) / 4 GB RAM (Windows 7 - 64 Bit) (or better) • Windows 7 - Service pack 1 (or better) • 5 GB HDD • Minimum 1 free USB port for PSA 990 / PSA 1090, Minimum 2 free USB ports for PSA 1190		
3	1	Pc	PARTICLE SIZE STANDARD PS415 KIT, ANTON PAAR PN 266062 • NIST-traceable polydisperse particle standard 10-100 µm • 10 x 1 g of certified reference material for PSA validation according to ISO 13320 • For liquid mode validation of PSA 990 and PSA 1090 • For dry mode validation of PSA 990, PSA 1090 and PSA 1190	\$1.026,00	\$1.026,00
4	1	Pc	PARTICLE SIZE STANDARD PS414 KIT, ANTON PAAR PN 264870 • NIST-traceable polydisperse particle standard 10-100 µm • 10 x 0.5 g of certified reference material for PSA validation according to ISO 13320 • For liquid mode validation of PSA 1190	\$798,00	\$798,00
5	1	Pc	PSA VACUUM CLEANER 110 V PN 187511 • Dust extraction class H: highly hazardous dust • Non-ATEX: not suitable for measuring flammable powders • Delivered with adapter cord C19 - C20 16 A/230 V 30 cm (Mat. No. 239518) for connection to the PSA. • HEPA filter bags available (Mat. No. 199002) 110 V A/C. • Dust extraction class H: highly hazardous dust • Delivered with adapter cord PSA-Vacuum cleaner 16 A/110 V (Mat. No. 239519) for connection to the PSA	\$1.803,00	\$1.803,00
			REQUIRED FOR DRY MODE OPERATION		
6	1	Pc	COMPRESSOR EKOM DK50 2V 115/60 V/Hz MOBILE, OILFREE, 104 L/MIN PN 96992 Motor power: 1.1 kW Output (6 bar): 104 l/min max. pressure: 8 bar Tank volume: 25 l Weight: 110 kg Dimensions: 550x718x995 mm	\$8.733,00	\$8.733,00

			including air dryer and noise reduction cabinet		
			REQUIRED FOR LIQUID MODE OPERATION		
7	1	Pc	WATER FILTER KIT FOR PSA SUPPLY PN 199674 Contains following separate materials: 1 pcs. pressure reducing gauge 1.5-6 bar 1 pcs. fine filter holder P3 1 pcs. fine filter cartridge P3 1 pcs. coarse filter housing LA 1T 1 pcs. coarse filter cartridge LA 1T 1 pcs. ball valve Various connectors	\$2,910,00	\$2,910,00
8	2	Pc	WATER COARSE FILTER CARTRIDGE LA 1T PN 198484 Consumable for item 7.	\$209,00	\$418,00
9	2	Pc	WATER FINE FILTER CARTRIDGE P3 PN 198486 Consumable for item 7.	\$825,00	\$1,650,00
			RECOMMENDED OPTIONALS		
10	1	Pc	K4 MV FILTER FOR KEVA 20 ATEX 22 (5 PCS) PN 199002 Consumable for item 6.	\$69,00	\$69,00
11	5	Pc	OPTICAL CLEANING WIPES 10x10cm, (PACK OF 300 PCS) PN 220896 Special cleaning wipe for measurement cell cleaning.	\$52,00	\$260,00
12	1	Pc	EXTERNAL SONICATOR FOR PSA 115 V MODEL HD 4200 PN 223497 Upgrade of the PSA ultrasound power up to 200 W for the liquid dispersion • Includes an external sonotrode mounted to the PSA • The sonotrode is controlled by the PSA software • For PSA operating under 115 V • Replacement sonotrode (probe extention) is also available (Mat. No. 258867 and Mat. No. 258866) ATTENTION: Mounting of the external sonicator to the PSA is done during instrument assembly, so it should be ordered at the same time as the main instrument.	\$11,945,00	\$11,945,00
13	1	Pc	QUICK WATER CONNECTOR KIT PN 6832-6833-61734-74948-6x76393-186835	\$148,00	\$148,00



		The water supply quick connectors are mounted at any position in the hose between the "water in" of the PSA and the water supply, as well as the "drain out" of the PSA and the sink. It supports easy and fast connecting and disconnecting the PSA without increasing the risk of flooding. Hence, the quick connectors can be helpful for instruments that are often moved and reinstalled. Like for the water connection of the PSA itself (see the PSA IMSI), using and tightening the hose clamps is also mandatory for these connectors. The quick water connection consists of the following six items: • 1 x nozzle 7.2 • 1 x fitting for air hose (FMU) DN 7.2 • 1 x self-locking fitting 9 mm • 1 x self-locking coupling 9 mm • 6 x hose clamp 16-27 mm 1.4301 • 0.5 m hose 10 X 16 PVC		
		Delivery Time 12-15 weeks after receipt of order and payment (subject to changes) The delivery time of the items offered is subject to changes generated by events outside the company's control, such as: 1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product. 2. Normal functioning of Venezuelan and/or foreign customs. 3. Disruption of public order in the country of origin, country of transit and/or final country. 4. Criminal and/or terrorist acts. 5. Any other event considered major force. Payment terms Prepayment with PO Volume & Weight Weight / Volume to be advised		

PLEASE TRANSFER TO OUR

ACCOUNT AT:

Branch Banking & Trust Co.

450 North Pine Island

Plantation, FL 33324

Account #: 0140953040

ABA# 053-101-121

Routing/Transit Number: 2631-9138-7

Swift Code: BRBTUS33

Subtotal	US \$	102,477.00
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	102,477.00

THANK YOU FOR YOUR BUSINESS