

## Instrumentos y Equipos C.A

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RIF J-30615033-1

**Quote #** C-2025-0036Rev1  
**Date:** 27/06/2025  
**Customer ID** BANKS - GUY

#### Bill to:

**Banks D.I.H Ltd**  
Thirst Park Ruimveldt  
East Bank Demerara  
Georgetown, Guyana  
P: +592 692 2705  
Att: Matthew Kendall  
E-mail: mkendall@banksdih.com

#### Ship to:

EXW, Graz  
Custom agent to be advised for pick-up.

Sales Rep.	Your #	Reference #	Destiny	Terms	Validity
N. Carricatti	Email	C-2023-0067Rev1/PL	Graz, Austria	See below	30 days

Item	Cant	Description	Unit Price US\$	Total US\$
1	1	<b>DMA 5001 LABORATORY DENSITY METER, ANTON PAAR PN 222123</b>  For the determination of density and density-related values of liquids and gases using Anton Paar's patented Pulsed Excitation Method based on the oscillating U-tube technology. Includes state-of-the-art technologies exclusively available from Anton Paar: ThermoBalance™ for fast temperature changes without re-adjustments. FillingCheck™ and U- View™ for error-free measurements. Automatic and rapid full-range viscosity correction. Modular system for easy expansion, e.g. to include automatic sample filling units.	\$29.365,00	\$29.365,00
2	1	<b>ALCOLYZER 3001 BEER LABORATORY NIR ANALYZER, ANTON PAAR PN 234960</b>  For determination of alcohol in beer based on NIR measurement. With built-in solid state thermostat. Calculation of further beer specific parameters possible in combination with a Next Level density meter. For detailed information please refer to Anton Paar product documentation.	\$23.673,00	\$23.673,00
3	1	<b>DENSITY STANDARD ETHANOL IN WATER 9%ABV, ANTON PAAR PN 13640</b>	\$348,00	\$348,00
4	1	<b>DRYING CARTRIDGE PN 65085</b>	\$244,00	\$244,00
5	1	<b>CARBOQC ME BEVERAGE CARBONATION MEASURING MODULE, ANTON PAAR PN 83640</b>  For determination of CO2 and the influence of dissolved air in carbonated liquids according the pressure and temperature measuring principle with patented Multiple Volume Expansion method. For detailed information please refer to	\$12.443,00	\$12.443,00

		Anton Paar product documentation.		
6	1	<b>PFD FILLING DEVICE PLUS, ANTON PAAR PN 154440</b>	\$8.378,00	\$8.378,00
7	1	<b>SAMPLE CONDITIONER, ANTON PAAR PN 235005</b>  Heating system which allows the measurement of cold samples in PBA 5001 Beer and Wine by heating the sample almost to the measuring temperature in real time during filling.	\$4.709,00	\$4.709,00
8	1	<b>CONNECTION KIT PRESSURIZED SYSTEM PN 317915</b>	\$1.183,00	\$1.183,00
9	1	<b>ESTIMATED TRAVEL FEE AND EXPENSES FOR INSTALLATION</b>  <ul style="list-style-type: none"> <li>- Air Ticket @ US\$ 1,480.00</li> <li>- Lodging &amp; Transport @ US\$ 160/day for <u>6 nights</u></li> <li>- Allowances @ US\$ 100/day for <u>3 working days, 2 travel days, 1 stand-by day</u> (meals, transport, etc.)</li> <li>- Travel time @ US\$ 10.00/h for 24 hours = 240.00 US\$</li> <li>- Other expenses (Luggage charges, visa, etc.) @ US\$ 300.00</li> </ul> <b>See Note #1</b>	\$3.580,00	\$3.580,00
		<p><b>Delivery time</b> 4-5 weeks after receive your order and payment (subject to changes)</p> <p>The delivery time of the items offered is subject to changes generated by events outside the company's control, such as:</p> <ol style="list-style-type: none"> <li>1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product.</li> <li>2. Normal functioning of Venezuelan and/or foreign customs.</li> <li>3. Disruption of public order in the country of origin, country of transit and/or final country.</li> <li>4. Criminal and/or terrorist acts.</li> <li>5. Any other event considered force majeure.</li> </ol> <p><b>INCOTERMS</b> EXW – Graz, Austria</p> <p><b>Payment terms</b> *100% payment after receiving PO</p> <p><b>Volume &amp; Weight</b> Volume &amp; Weight to be advised</p> <p><b>Travel Expenses</b> Travel expenses for installation <b>ARE INCLUDED</b> in this quotation.</p>		

		<p><b>Notes</b> <b>Note #1:</b></p> <ul style="list-style-type: none"> <li>- The item is an estimated of travel expenses</li> <li>- In case the CUSTOMER would like to take care of Lodging (hotel must be 3 stars+ with Wi-Fi and breakfast included) and Transportation we will only charge the Air Ticket Value and Daily Allowances.</li> <li>- Any additional travel expenses will be reimbursed by CUSTOMER</li> <li>- The working days are of 8 hours</li> <li>- The maximum labor hour per day are of 12 hours</li> <li>- Extra hours on working days will be billed @ US\$ 281.25/hour</li> <li>- Hours on weekends &amp; holidays will be billed @ US\$ 350.00/hour</li> <li>- Stand by days will be billed @ US\$ 900.00 ea</li> <li>- The travel time costs are included on the service</li> <li>- If additional service days are required, it will be billed to the CUSTOMER at mentioned fixed rates of labor hours and travel expenses</li> </ul>		
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Please Transfer to Account of:  
 Bank: Amerant Bank  
 Address: 220 Alhambra Circle, Coral Gables,  
 Florida 33134, USA  
 ABA: 067010509  
 Swift: MNB MUS33

Beneficiary: INTECH INSTRUMENTOS Y EQUIPOS  
 C.A.  
 Account # 8303790106

<b>Subtotal</b>	<b>EUR</b>	<b>83,923.00</b>
<b>Freight</b>	<b>EUR</b>	<b>--</b>
<b>Insurance</b>	<b>EUR</b>	<b>--</b>
<b>Docs</b>	<b>EUR</b>	<b>--</b>
<b>TOTAL</b>	<b>EUR</b>	<b>83,923.00</b>