



# Proposal

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**Instrumentos y Equipos C.A**

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RIF J-30615033-1

**Quote #** C-2026-0040

**Date:** 11/02/2026

**Customer ID** DDL - Softdrinks Plant

**Bill to:**

**Demerara Distillers Ltd**  
Plantation Diamond  
East Bank Demerara  
Georgetown, Guyana  
Phone: (592) 2654192 Ext.3420 / 6899021  
Attn: Denzil Fung-Khee  
E-mail: beveragelab@demrum.com

**Ship to:**

**Demerara Distillers Ltd**  
CIF - Georgetown Airport, Guyana

<b>Sales Rep.</b>	<b>Your #</b>	<b>Our #</b>	<b>Destiny</b>	<b>Terms</b>	<b>Validity</b>
N. Carricatti	Email	C-2024-0138/PL	Guyana	See below	30 days

<b>Item</b>	<b>Cant</b>	<b>Description</b>	<b>Unit Price US\$</b>	<b>Total US\$</b>
1	1	<b>SOFT DRINK ANALYZER M DENSITY AND SOUND VELOCITY METER, ANTON PAAR PN 186724</b>  Uncertainty of measurement: Concentration sugar: < 0.01 °Brix Concentration sugar fresh: 0.02 °Brix Concentration sugar inverted: 0.02 °Brix Degree of inversion: 1 %	\$35.593,00	\$35.593,00
2	1	<b>CUSTOMER FUNCTION PEPSI PN 188955</b>	\$135,00	\$135,00
3	1	<b>DRYING CARTRIDGE PN 65085</b>	\$296,00	\$296,00
4	2	<b>DENSITY STANDARD ULTRA PURE WATER 5x10 mL WITH WORKS CERTIFICATE, ANTON PAAR PN 96044</b>	\$202,00	\$202,00
		<b>REQUIRED FOR CARBO QC CONNECTION &amp; PFD+</b>		
5	1	<b>INJECTION ADAPTER SET, ANTON PAAR</b>  Includes: ** Injection adapter DMA M/CQC black (PN 159537) for outlet adapter ** Injection adapter DSA/CQC black (PN 159578) for inlet adapter ** Hose 2.5x4 polyurethane (PN 15272) 4 m set	\$352,00	\$352,00
6	1	<b>INSTALLATION, START-UP &amp; USERS TRAINING</b> Estimated service expenses	\$3.700,00	\$3.700,00

	<ul style="list-style-type: none"> <li>- Air Ticket @ US\$ 1.480.00 = 1,480.00 US\$ \$</li> <li>- Lodging @ US\$ 180/day for <u>6 nights</u></li> <li>- Allowances @ US\$ 100/day for <u>2 working days, 2 stand-by days &amp; 2 travel days</u> (meals, transport, etc)</li> <li>- Travel time @ US\$ 10.00/h for 24 hours = 240.00 US\$</li> <li>- Other expenses (Visa, charges, taxes, etc.) @ US\$ 300.00</li> </ul> <p><b>See Note #1</b></p>		
	<p><b>Delivery time</b> Weeks after receive your order and payment, Items: 8-10 weeks approx.</p> <p>The delivery time of the items offered is subject to changes generated by events outside the company's control, such as:</p> <ol style="list-style-type: none"> <li>1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product.</li> <li>2. Normal functioning of Venezuelan and/or foreign customs.</li> <li>3. Disruption of public order in the country of origin, country of transit and/or final country.</li> <li>4. Criminal and/or terrorist acts.</li> <li>5. Any other event considered force majeure.</li> </ol> <p><b>INCOTERMS</b> CIF - Georgetown Airport</p> <p><b>Payment terms</b> *100% Pre-payment with PO</p> <p><b>Volume &amp; Weight</b> Volume &amp; Weight to be advised</p> <p><b>Travel Expenses</b> Travel expenses for installation <b>ARE INCLUDED</b> in this quotation</p> <p><b>Notes</b> <b>Note #1:</b></p> <ul style="list-style-type: none"> <li>- The item is an estimated of travel expenses</li> <li>- In case the CUSTOMER would like to take care of Lodging (hotel must be 3 stars+ with Wi-Fi and breakfast included) and Transportation we will only charge the Air Ticket Value and Daily Allowances.</li> <li>- Any additional travel expenses will be reimbursed by CUSTOMER</li> <li>- The working days are of 8 hours</li> <li>- The maximum labor hour per day are of 12 hours</li> <li>- Extra hours on working days will be billed @ US\$ 281.25/hour</li> <li>- Hours on weekends &amp; holidays will be billed @ US\$ 350.00/hour</li> <li>- Stand by days will be billed @ US\$ 900.00 ea</li> <li>- The travel time costs are included on the service</li> <li>- If additional service days are required, it will be billed to the CUSTOMER at mentioned fixed rates of labor hours and travel expenses</li> </ul>		

Please Transfer to Account of:  
Bank: Amerant Bank  
Address: 220 Alhambra Circle, Coral Gables,  
Florida 33134, USA  
ABA: 067010509  
Swift: MNB MUS33  
  
Beneficiary: INTECH INSTRUMENTOS Y EQUIPOS  
C.A.  
Account # 8303790106

<b>Subtotal</b>	<b>US\$</b>	<b>40,278.00</b>
<b>Freight</b>	<b>US\$</b>	<b>Included</b>
<b>Insurance</b>	<b>US\$</b>	<b>--</b>
<b>Docs</b>	<b>US\$</b>	<b>--</b>
<b>TOTAL</b>	<b>US\$</b>	<b>40,278.00</b>